

Newport Lexus

3901 MacArthur Blvd, Newport, CA

In November 2019, Newport Lexus in Orange County, CA chose to replace its aging air conditioners with 9 new Ice Bear 40s and 72 tons of brand-new high-efficiency rooftop ACs. The savings were immediate: the new Ice Bear system delivered **over \$34,000 in savings** and **a 14% reduction** in the dealership's electric bills.

Situation

As summertime temperatures increase, commercial air conditioners work harder and less effectively; this strains the grid while making everyone indoors a bit less comfortable. In July of 2018, the 50,000 sq ft Newport Lexus dealership, which had 15-year-old HVAC equipment nearing the end of its useful life, spent \$39,066 on its electricity bill.

Solution

Newport Lexus's new Ice Bear installation was packaged with new high-efficiency ACs as part of the SoCal Thermal Storage Program. The Ice Bears take over cooling from the powerhungry HVAC equipment every day from 2-6pm, when electricity prices are at their highest. At all other times of the day, the new AC units operate as usual.

Despite extreme summer heat, which drove temperatures above 100°F, the new Ice Bears worked flawlessly. With the new Ice Bear AC system in place, Newport Lexus saw its utility bills drop dramatically: the dealership saw savings of \$34,514. As a result of its Ice Bear system, the dealership is cutting roughly 31,500 lbs. of CO2 annually – the equivalent of planting 426 trees each year.

The Ice Bear units are covered by a bumper-to-bumper 20-year service contract, while the new HVAC equipment lowers the dealership's ongoing maintenance expenses and dramatically reduces the operating costs of running the business.



Size 50,000 ft² Commercial Space

Installing Contractor Sanfer Electric

Comparison of 2019-2020 electric bills



